

Buyer Application

Please fill out completely and have available at the initial appointment.

The most critical factor to having a successful real estate experience is to get clear about needs, wants, and expectation levels. In order to do this, we need to know several important pieces of information about you and your situation. This application is divided into 3 parts. Make sure you answer each part as thoroughly as possible. Your answers will be reviewed at our initial appointment.

Part 1: Personal Information

Part 2: Qualifications

Part 3: Additional Information

Part 1: Personal Information:

Name	/	Spouse/ Partner	/	Date		
Address	/	City/State	/	Zip		
Home phone	/	Work Phone	/	Cell Phone	/	Fax/Other
E-Mail	/	E-mail 2	/	Web Address		

Part 2: Qualifications:

Why are you moving?

Where do you want to move to? Bull's-eye - _____

Acceptable target Areas _____

What date would you like to be in your new home?

Who else is involved in your ultimate decision (spouse, parents, friends, relatives, etc.)?

What are the features you MUST have in your next home?

What are the features you'd LIKE TO HAVE in your next home?

How often do you expect your agent to communicate with you?

Do you attend open houses?

Do you visit For Sale By Owners?

Do you visit model homes (new construction)?

Who do you think will find your new home, you or your real estate agent?

Have you been pre-qualified or pre-approved by a lender?

Do you have your down payment available if we should find your new home quickly?

Are you aware of the average list to sale price ratio in our marketplace?

Is there anything that would keep you from purchasing a home?

Have you ever purchased a home before? How many times?

If you have purchased a home before, what have you learned about the process?
